

#### VistaMilk SFI Research Centre













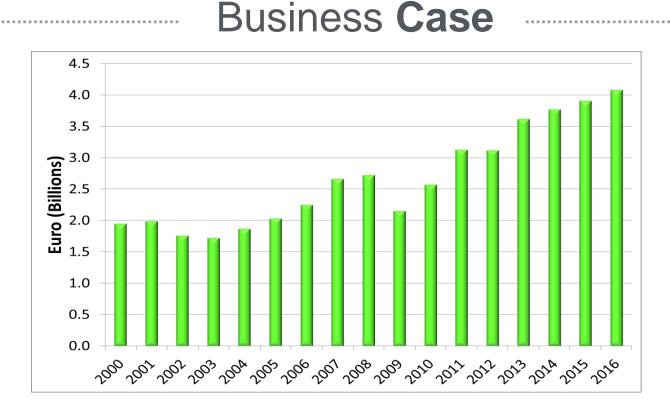












Employment: Agri-Food: 170,000 ICT: 105,000

Exports: Agri-Food: €11b ICT: €72b 10<sup>th</sup> largest dairy exporter 2nd

largest ICT exporter



Top ten indigenous Irish companies

Milk by

VistaMilk

## The Big Challenges



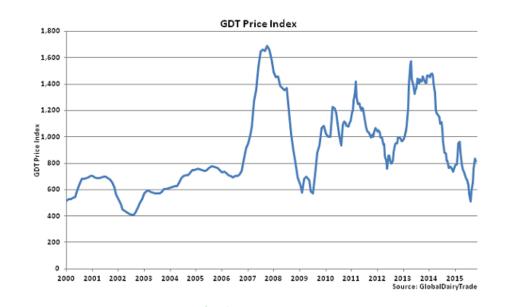
Food & Drink Exports



Reduce emissions by **40%**by 2030



D



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Be an agent of growth for the Irish dairy industry by being a world leader in fundamental and translational research for precision pasture-based dairying.



Surge in sustainable competitiveness



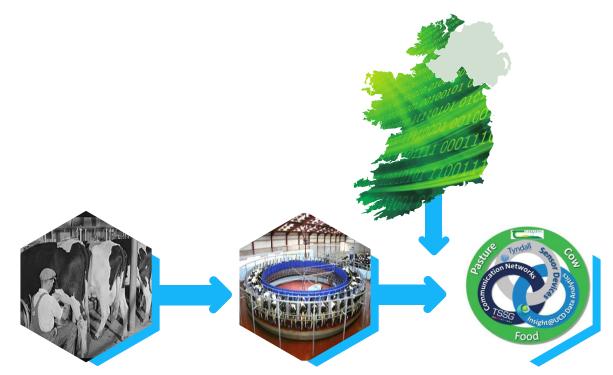
Cement and build academic-industry relationships



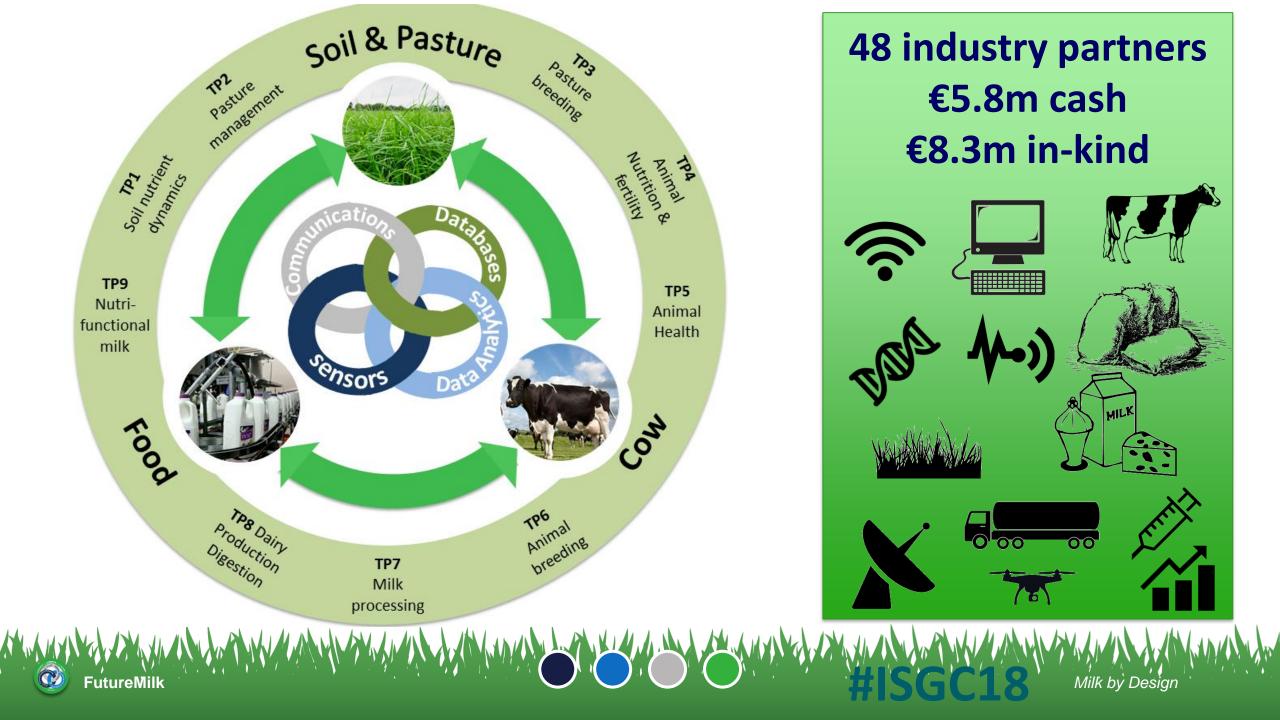
Address societal challenges

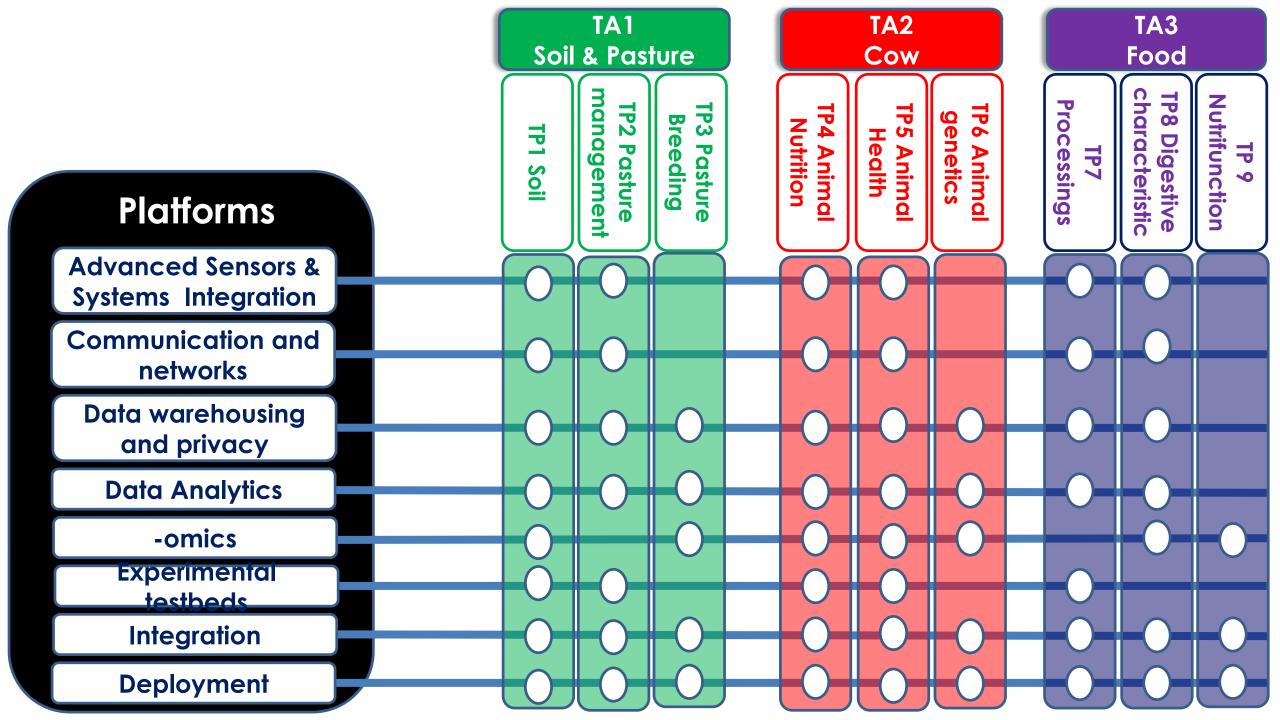


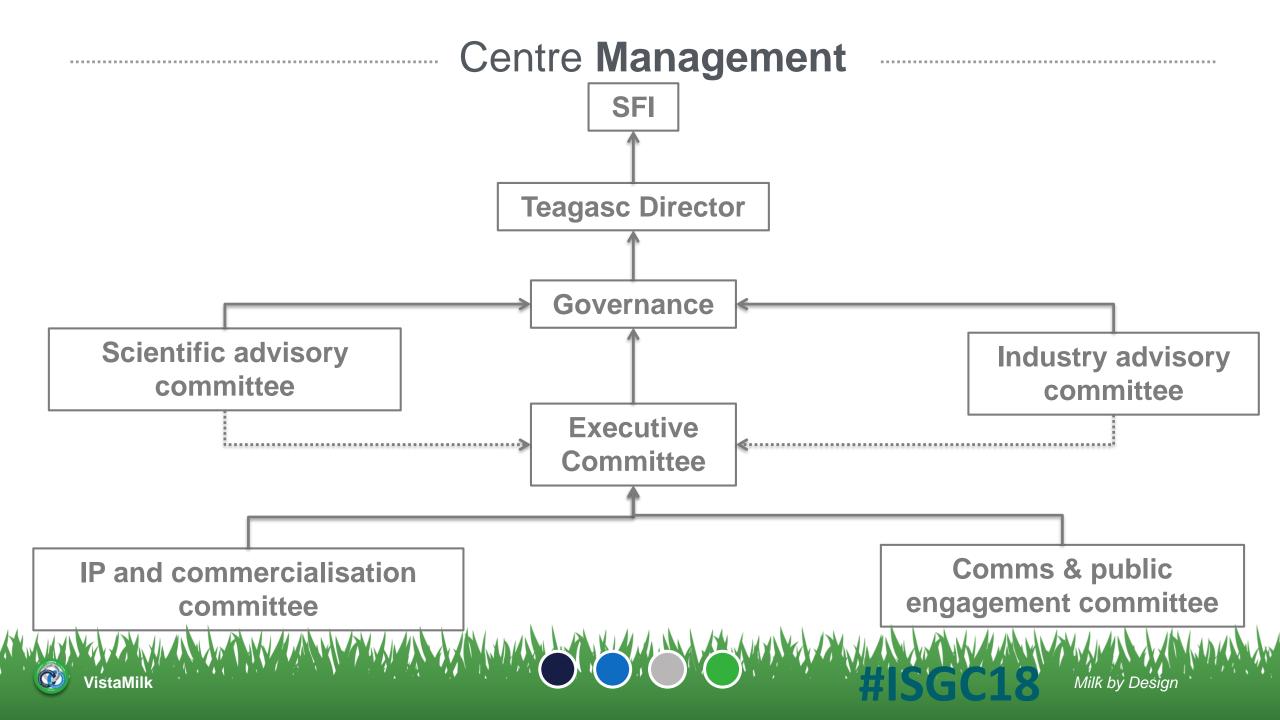
Create a new Agri-Tech industry populated with highly trained



Milk by Design







# **Business model(s)**

### Users

- Farmers
- Milk processors
- Service providers
- Regulators
- Others?



#### Justifications

- Better decision making
- Increased efficiency and profitability
- License to sell
- Unique selling point



#### Models of use

- Disposable / permanent / modular
- Farmer owned
- Leasing
- Service providers
- "Enforced"



## Beneficiaries

- Rural communities
- Consumers
- Society as a whole
- Upstream and downstream industries
- New markets

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